



## Thinking of investing in Forestry

FEL manages over 15,000 acres of commercial plantations for investors in Ireland. We offer the investor the following services:

- Land and plantation procurement  
Through our network of auctioneers and foresters we can find the plantation that best suits investor's requirements.
- Land and plantation sales  
FEL has an extensive list of investors ready to purchase land and plantations.
- Forest valuations  
From time to time investors require a current valuation of their plantation. Valuations require site visits to determine productivity, access and other factors. Using our extensive experience in this field we can accurately determine the market value of the plantation.



The sale and purchase of land and plantations requires valuations for Capital Gains Tax and Stamp Duty. FEL can provide calculations acceptable to the Revenue Commissioners.

FEL can also value plantations for other purposes such as probate, commercial valuations for audit reasons, valuations for shareholders in a forestry company, etc.

- Grant applications  
Forest Enterprises Limited offers a full establishment service which includes:
  - Site assessment
  - Submission of application for approval
  - Plantation establishment
  - Maintenance for 4 years
  - Annual meetings with client
  - Fire and Public Liability insurance for 4 years.



- Administration

Forest Enterprises Limited offers this service as part of a 4 year contract based upon that developed by the IFA/ITGA. In this contract Forest Enterprises Limited will establish the plantation and maintain it for 4 years. Our payment will be the afforestation and maintenance grants which are only payable once the plantation has achieved standards set down by the Forest Service.

- Management contracts  
Management contracts are designed to provide piece of mind to the investor. Our management contracts include the compilation and implementation of a management plan, an annual report and annual meetings. For an annual fee per acre you have the piece of mind of know your forest is being managed professionally.

We have prepared a guide called 'Investing in Forestry in Ireland'. This guide details all aspects of the investment from investment vehicles to taxation and risks. If the guide was not included with this brochure please contact us for a copy.

### **Investors – already invested**

Having invested in forestry it is important to plan to protect your investment. We offer the following services with this in mind:

- Grant applications  
Apart from the afforestation scheme there are a host of other schemes which may be of benefit to your plantation. These include the High Pruning Scheme, Shaping of Broadleaves Scheme, Forest Roding Scheme and Reconstitution Scheme.
- Management planning  
As plantations approach thinning stage it is necessary to plan for the rest of the rotation. Our management plans give details of the present growing stock, an operational plan for a set period and a timber production forecast.
- Forest Roding  
Many of the plantations planted in the late 1980s are nearing thinning stage. In order for them to be thinned it is necessary to construct a road network that will optimise extraction from the plantation.
- Harvesting and Timber Sales  
Harvesting is a vital part of the management of a plantation and it is important that it is carried out on time. Thinning provides intermediate income and periods of 3-5 years apart. Many plantations are approaching the most critical harvesting operation - First Thinning. This operation is low value (In many cases loss making) but essential to the future production potential of the entire crop. It is important to clients that the cost of the operation is minimised and that is why it is important to hire FEL. FEL will undertake to minimise cost



through combining operations into one and handling both the sale and supervision of the harvesting operation.

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### **Thinking of selling plantations**



FEL is Ireland's leading purchaser of semi-mature and mature plantations. We are currently looking for plantations of all ages to satisfy investor demand. Contact us if you have a plantation you want to sell.